Ethan Marlatt

ethanmarlatt@gmail.com � (574) 360-5630 � Brooklyn, NY

WORK EXPERIENCE

Fuerbringer Landscaping & Design

Apr. 2025 - Present

Solutions Engineer

South Bend, IN

- Automated creation of bid proposals to increase efficiency, improve accuracy, and establish best practices among 50+ employees
- Led integration of **Bidrest** into business workflows enabling data-driven decision-making for 500+ proposals
- Documented and implemented centralized record systems, improving data transparency and supporting more efficient, cross-functional collaboration

Bidrest - https://bidrest.com/

Jan. 2025 – Present

Founder

- Spearheaded end-to-end development of a B2B SaaS platform using Angular and Express, empowering firms to analyze and optimize bidding strategy
- Conducted market research through stakeholder interviews to analyze the competitive landscape and identify software-driven opportunities to address unmet market needs
- Owned product from ideation to launch ensuring successful adoption by multiple firms

Freelance Nov. 2024 - Present

Web Developer

- Designed and built websites using HTML/CSS/JavaScript, focusing on SEO and tailored user experiences, leading to a 300% increase in impressions across multiple projects
- Translated technical requirements into business objectives for non-technical stakeholders ensuring alignment with project goals and overall company vision

Brothers Bar & Grill Sep. 2022 - Sep. 2024

Kitchen Lead

Managed daily kitchen operations, ensuring consistent quality and efficiency in a fast-paced environment

EDUCATION

Boston University December, 2026

MS, Data Science

Boston, MA

Purdue University May, 2022

BA, Philosophy & English West Lafayette, IN

LINKS

Portfolio Website: https://ethanmarlatt.com/ Gitlab: https://gitlab.com/ethanmarlatt

SKILLS

Product Management: Agile methodologies; scrum; documentation; risk management **Technical**: Full stack web development, SQL, CI/CD Pipelines, AI/ML concepts

Software: AWS, Jira, Excel, Git